

let your training journey begin



Delivery guide: *SAGE Video* training presentation

Our Trainers have put together this training delivery guide to accompany the **SAGE Video training presentation**. If you plan on delivering the training presentation to educate users about the *SAGE Video* platform, this document will help you prepare and deliver the session. The following pages contain a slide-by-slide representation of the presentation, with tips, suggestions and guidance from the SAGE Training team. We hope that this guide makes it simple and painless to deliver training to your users!

If you want to learn more about this database, **explore more of our training resources**, or [get in touch](#) with the SAGE Training team who will be happy to help you!

Getting started...

1. This guide and the accompanying presentation are available through the SAGE training pages, and have been designed to provide guidance and inspiration so that you feel comfortable and confident to deliver your own sessions on our products. Any of these resources can be modified to best meet the needs of users at your institution, so please feel free to amend the presentation in any way before you begin.
2. *SAGE Video* is comprised of different collections of content, and your institution may not have access to all content available. It is worth checking with the library what level of access you have before starting any training or information sessions.
3. Before you deliver this presentation to others, you might like to refresh your own knowledge of the platform using our **An introduction to SAGE Video** presentation.
4. If you would like to add a more interactive component to your presentation, we have prepared some simple yet effective **training activities**, that you can use to get participants exploring the platform first-hand. If you decide to use one of these activities, we recommend setting this at the end of the full presentation, to help participants consolidate what they have learnt during your presentation and apply their learning in a hands-on way.

Setting up...

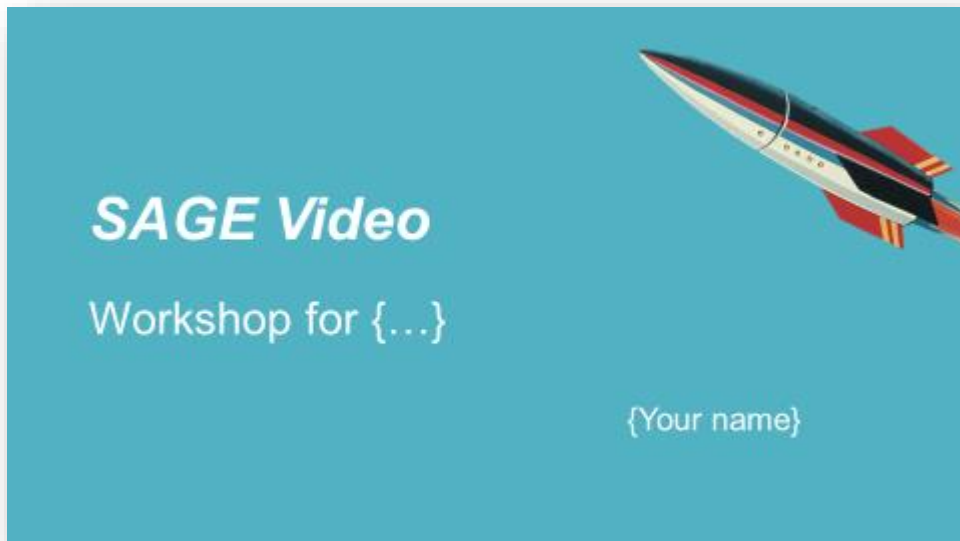
1. The training session works most effectively if delivered in a teaching or training room with a presentation screen, with each participant having access to their own computer or laptop; this allows participants to get hands-on with the platform and apply their learning under the guidance of the instructor.
2. Before promoting your session to potential participants, it is worth spending some time thinking about what you would like participants to have learnt, understood or achieved by the end of the session. Being clear on these aims will help guide the development of your session, i.e. how long the session needs to be, and how much detail you want to include in the session.
3. Prior to delivering your session, you should find out how many participants will be attending, and who they are, i.e. undergraduate students, researchers, faculty, or library staff, as each of these groups might have different motivations for attending.

General training tips...

1. Aim to arrive in good time to the teaching or training room to set up your presentation screen, check the internet connection, and open the appropriate pages on the *SAGE Video* platform so that you are able to demonstrate the content, tools and functionality to the session participants.
2. Give participants plenty of opportunity to ask questions and clarify information. The presentation is broken down into logical sections with heading slides, which provide nice, natural pauses where the presenter can open the floor for questions.

If you are in Europe, the Middle East, Africa, Asia, or Oceania, you can explore more of our training resources [here](#).
If you are in North America, Latin America, or the Caribbean, you can explore more of our training resources [here](#).

Beginning your session



Title slide

Add in your workshop title, who it is for, your name and contact details.

Session outline

- Introduction to *SAGE Video*
- Live platform demonstration
- Final questions and session round-up



Session outline

This slide informs your participants of the session structure, so they know what to expect. You might like to amend this slide, especially if you decide to change the structure of this ready-made presentation, depending on your audience needs and session criteria (e.g. duration, location).

Session objectives

By the end of this session, participants will be able to:

- Describe how *SAGE Video* resources can help them in their study and research
- Locate relevant videos using browse and search
- Save a video to a list within the platform



Session objectives

Objectives are a great way of helping participants engage with a session, as they can see what they should be able to do by the end of the session. These are the session objectives created specifically for this ready-made presentation. If you change anything within the presentation, you should double-check to ensure that the session will still deliver the objectives; if not, then you can amend the objectives on this slide.

Discussion Questions

- What is your level of experience in using the *SAGE Video* platform?
- What would you most like to gain from attending today?
- How are you currently using video in your own teaching or learning?
- How would you like to be using video in your own teaching or learning?



Discussion questions

Discussion questions are a great way of opening a session, especially as an ice-breaker and to help the group feel comfortable with each other.

These are some questions which might be suitable for a *SAGE Video* session, but you may like to change these to better suit your group.

Ask participants to discuss their answers to these questions in pairs or small groups. Allow 5 minutes or so for feedback, depending on the size of the group.

Introduction to the platform

Why watch educational video?

- We conducted market research in the 2014/15 academic year, [White paper study conducted by SAGE](#)
- We surveyed 1673 students
 - 49% undergraduate
 - 33% graduate/post-graduate
 - 18% unspecified
- Respondents came from North America, Asia Pacific, Europe and South America



Why watch educational video?

SAGE conducted a white paper study in 2014/2015 before developing the *SAGE Video* subject collections to explore the market needs for educational video. You can read the white paper [here](#).

Why watch educational video?

According to our respondents, this is the reason people watch educational video:

- **63.4%** Professor plays it during class
- **59.3%** For help in understanding course material
- **43.2%** Assigned as homework prior to class
- **41.4%** Assigned as supplemental material
- **34.3%** To see the steps necessary to do something successfully
- **31.8%** To see a practical example of a theoretical concept
- **29.4%** To get another perspective
- **25.1%** As part of a research assignment
- **17.7%** To illustrate a point in a presentation you are making



Why watch educational video?

Students were able to select as many reasons as they liked from the list as to why they watched educational video. In some way or another, 95% of students were using video for educational purposes, which demonstrates the importance of video in teaching and learning.

SAGE Video is a series of **streaming video collections** developed in partnership with leading academics, societies and practitioners, to deliver pedagogical and research-oriented video mapped to disciplinary curricular needs.

You can access the platform at:
<http://sk.sagepub.com/video>


Overview slide

This slide provides a basic and concise introduction to *SAGE Video*.

The URL of the platform is also shown at the bottom of the slide for easy reference.

What's in it?

- *SAGE Video* is currently made up of **nine** subject collections:

Business & Management	Politics & International Relations
Psychology	Counseling & Psychotherapy
Education	Media, Communication, & Cultural Studies
Sociology	Criminology & Criminal Justice
Social Work	
- The content you can access through *SAGE Video* will depend on the subscription at your library
- If you do not have access to particular content, you will see the following icon next to the resource: 
- If you aren't sure which video subject collections your institution subscribes to, please check with your library staff



What's in it?

This slide offers a simple summary of what users can find on *SAGE Video*, including how they can learn whether or not they have access to a particular item.

We recommend editing this slide in the following ways:

- Edit the first bullet point to only indicate the subject collections you have access to
- Edit the last bullet point to add in a key library contact

What's in it?



What's in it?

This slide provides an overview of how many videos, and how many viewing hours this equates to in each video subject collection.

Further information on the individual video titles in each video collection can be found [here](#).

You should edit this to cover only those subject collections you wish to promote or that your institution has access to.

-  **2015** Education, Counseling and Psychotherapy, and Media, Communication & Cultural Studies
-  **2016** Business & Management, Politics & International Relations, and Psychology
-  **2017** Sociology, and Criminology & Criminal Justice
-  **2019** Social Work



History of development of the *SAGE Video* subject collections

This slide explains when the video subject collections were launched, and how they have developed since 2015.

The slide can be adapted to cover only the content you wish to promote or that your institution has access to.

SAGE Video collections

- Created to support pedagogical needs across higher education, from undergraduate teaching and learning, student reference, research projects, through to higher level academic interest material
- Developed with our **author and editor networks** to meet pedagogical needs; overseen by an Editorial Advisory Board
- All videos available **globally**
- About 60% of content **exclusive** to SAGE
- **New and original** productions, plus licensed material



SAGE Video collections
This slide explains how the content on the platform was developed, chosen and created. This can help to establish credibility and reassure participants of content quality.

Video types

There are **13** video types, designed to help with different objectives in teaching or learning situations – each type has a different use.

The six most common are:

- **Video cases** shed light on a key course topic, examining a certain context or problem
- **Documentaries** to explore a particular theme or topic in-depth
- **In Practice** to make connections between theory and practice with a real-life context
- **Interviews** with leading academics
- **Tutorials** explaining the principles of a key course topic; how to understand it; how to do it; key points
- **Definitions** of key terms and concepts



SAGE Video types
There are 13 different video types available on the platform, although not each video subject collection has every video type.
Video types are designed to support different teaching or learning objectives.

Who is it for?

- **Faculty**
 - Keep students engaged with exciting video content
 - Embed directly into Learning Management Systems for convenient access
 - Rely on high-quality, stable videos that won't disappear
 - Choose from curriculum-mapped content, direct from the experts
- **Students**
 - Study and self-serve at their own pace
 - Understand how concepts are really applied, beyond the book
 - See academics and practitioners in the flesh
 - Feel confident referencing reliable, credible content from an academic publisher
- **Researchers** conducting independent projects
 - Refer to real-life examples for deeper understanding
 - Get inspired for new research topics
 - Engage critically with multiple perspectives
- **Librarians** providing research subject, information workshops
 - Bring valuable video resources to the academic community
 - Meet changing expectations of the learning landscape
 - Ensure patrons are using quality, citable resources



Who is it for?
Here you can show your participants what they can gain from using the *SAGE Video* platform, depending on their role. You may like to edit this slide by showing only those user groups that your session is targeted at.

Getting started on the platform

The slides that follow are all screenshots from the platform in slide format. However, we recommend that you use these slides as a guide for a live platform demonstration, instead of showing the slides themselves. It is beneficial for participants to see how to access the platform from your institution's homepage or library page, and to see how to navigate the platform live. The screenshots provide a suitable back-up for participants to review after the session, or in case you have internet problems during your session.

The SAGE Knowledge homepage

SAGE Video is hosted on the SAGE Knowledge platform. To get to the SAGE Video homepage, click on Video under Products on SAGE Knowledge.

Hover over Products at the top of the page and click SAGE Video.

You can access SAGE Knowledge by going to <http://sk.sagepub.com>

You can access SAGE Video directly by going to <http://sk.sagepub.com/video>

Please note, it is possible that some of these content options will appear in gray on your screen, if your institution does not subscribe to a particular content group.

The SAGE Knowledge homepage

SAGE Video is hosted on the SAGE Knowledge platform. This screenshot shows the SAGE Knowledge homepage, as well as the direct URL and information about other methods users can use to access SAGE Video. Depending on your institution's access level and settings, some options may be inactive and therefore the screenshot may look slightly different to your version.

The SAGE Video homepage

sk.sagepub.com/video

SAGE Video content will also be available through your library catalogue, and search engines like Google.

Please note, it is possible that some of these content options will appear in gray on your screen, if your institution does not subscribe to a particular content group.

The SAGE Video homepage

This screenshot shows the SAGE Video homepage, and the direct URL. Content is also able to be accessed through the library catalogue. Students might want to bookmark this link, librarians might want to add this link to a subject guide, and faculty might want to add this link to a reading list or link to it from a learning management system (LMS) or virtual learning environment (VLE).

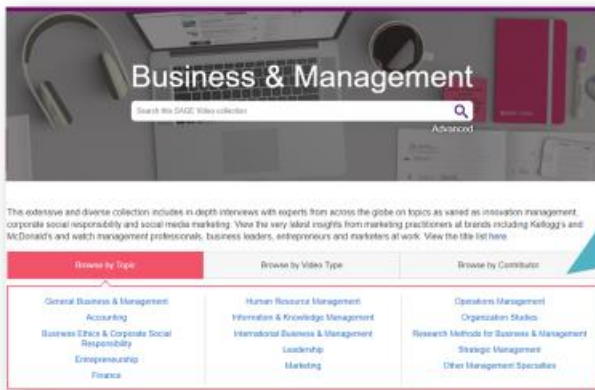
Browsing from the SAGE Video homepage

Browse by Collection to get to the video subject collection homepage, or by Video Type, or Content Partner to immediately discover videos.

Browsing from the SAGE Video homepage

This screenshot indicates three ways in which users can browse video content, by Collection, Video Type or Content Partner from the SAGE Video homepage.

Browsing from the video subject collection homepage

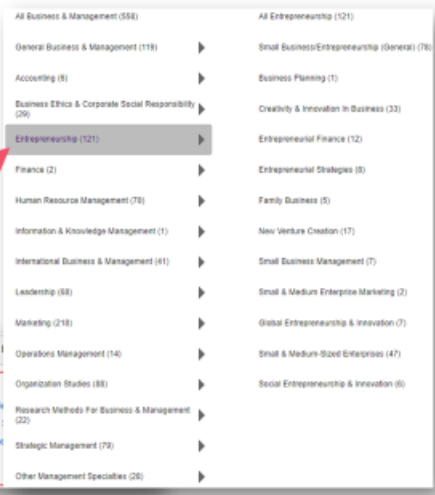


Browse by **Video Type** or **Contributor** to immediately discover videos. Browse by **Topic** to access the **subject taxonomy** to get a more granular breakdown of the Topic.

Browsing from the video subject collection homepage
 This screenshot indicates two ways in which users can browse video content, by Video Type or Contributor from the video subject collection homepage. Browsing by Topic opens up a new page and displays the subject taxonomy, which allows users to see a more granular breakdown of the Topic.

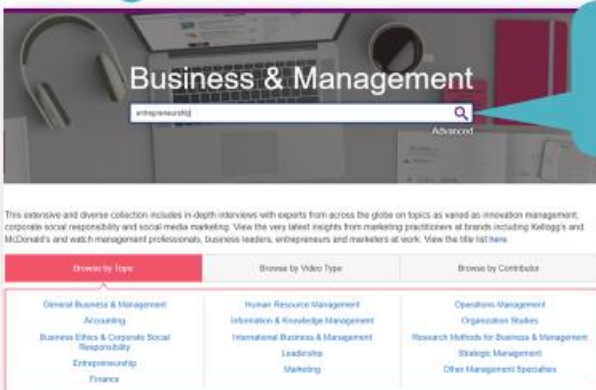
Subject taxonomies

Subject taxonomies allow you to discover videos on your specialised topic or research area. They are a great way of seeing what is covered in the collection, especially if you're not sure of your key word search terms.



Browsing by Topic
 This screenshot displays the subject taxonomy page, and indicates how users can browse content by Topic from the video subject collection homepage, and see a more granular breakdown of a selected Topic.

Using the Quick Search



Use the quick search to look for key words and phrases; you can use Boolean Operators **AND**, **OR** and **NOT**.

Using the Quick Search
 This screenshot shows the quick search feature on the Business & Management video subject collection homepage.

Using the Advanced search

Enter your search criteria, and add new rows to search multiple criteria

Search specifically for people, e.g. authors

Select your publication date ranges

Access the Advanced search from any page on the platform

Select which products you want to search across

Explore more search options further down the page

Using the Advanced search
 This screenshot shows users where to access the Advanced search, and some tips for running an effective advanced search using some of the main criteria fields.

Viewing your results

Click the video title to view the full-length video.

The Availability filter ensures that you only see resources that are available through your library's subscription.

Use the filters on the right-hand side of the search results page to refine your search by Video Type, Subject and Publication Date.

Resource is not available through your library's subscription

Viewing your results
 This screenshot displays some search results so that users can see what the results page looks like. It highlights the filters that users will want to use to refine their search results, on the right-hand side of the platform screen.

It also indicates, at the bottom-right corner, how users can identify content that is not available to them due to their institution's access restrictions.

The Video page

SAGE Video page

Use the functions at the bottom of the video display to adjust the volume, increase and decrease the video quality and playback speed, open in a new tab, or view full-screen.



Video page – video tool bar

This screenshot shows a video page.

The call-out shape highlights some of the key functionality on the tool bar just below the video display, for example, adjusting the volume, increasing and decreasing video quality, and adding subtitles.

SAGE Video page



Videos are streaming only, but you can download a PDF of the video transcript by clicking the PDF icon.

Use the auto-scrolling transcript to follow along with the video as it plays.

Video page – video transcript

The call-out shapes highlights some of the key functionality related to the video transcript to the right of the video display, for example, using the auto-scrolling transcript to follow along with the video as it plays, and downloading the video transcript as a PDF.

SAGE Video page



Use the icons to the right of the video title to: generate Citations in 4 referencing styles. Add to My List to add a video to a list, Share with a friend, student or colleague, Embed a video into a learning management system (LMS) or virtual learning environment (VLE), or Link to generate a permalink to link to the video page directly. *You will need to be signed in to your Profile to add videos to a list.*

TIP: You can learn how to create a Profile in the next section.

Video page – interactivity icons

The call-out shape highlights some of the key functionality related to the interactivity icons to the right of the video title, for example, adding a video to a list, and downloading a citation for the video you are viewing. Please note: you will need to be logged in to your own profile to demonstrate this functionality in full.

You can find out how to create a profile in the next section.

Create video clips

Create video clips

- Click on **Create Clip**.
- Use the sliders that appear on the video to select the start and end times of your clip.
- Click on **Save** to add to the clip **To My Clips** (a list just for clips) or **To List**.
- Choose the list you'd like to add the video clip to, or create a brand-new list.

You will need to be signed in to your Profile to save clips.

Pavlos Dimitratos Discusses International Entrepreneurship
Segment 1: What is International Entrepreneurship? How Would You Define it for Anyone Who Was Not Encountered it Before?

SAGE

Auto Scroll: [ON] [OFF]

TRANSCRIPT SUMMARY

00:04 What is international entrepreneurship? How would you define it for anyone who has not encountered it before? The international entrepreneurship (IPE) literature has been measured, but only partially.

00:26 through three main dimensions: That's (INAUDIBLE). This is inconsistent, practitioners towards consumers and (INAUDIBLE). I'm going to show a broader presentation that I have come with also.

00:47 I believe have other cultural dimensions of different behavior. And it's a broader (INAUDIBLE) of international entrepreneurship. And this includes aspects like market orientation, focusing on the needs of the international customer.

01:18 networking with organizations at home and abroad (INAUDIBLE), creating ongoing an entrepreneurial

Create Clip

Start: 07:31
End: 09:26

Clip Length: 1:55

Save to [To My Clips] [To List]

TIP: You can learn how to create a Profile in the next section.

TIP: To learn how to access your lists, go to Managing your Profile, in the next section.

Create video clips

This screenshot describes how to create video clips.

Please note: you will need to be logged in to your own profile to demonstrate this functionality in full.

You can find out how to create a profile, and access your lists in the next section.

Creating a Profile

Encourage participants to create their own profile and experiment with adding videos to a list and creating a video clip. Allow 12-15 minutes to complete this, and then 3-5 minutes for feedback so participants can discuss some of the resources they discovered.

Creating a profile

Click the Profile button and then click on the button Create Profile.

Once you've clicked the Create Profile button, fill in your details in the registration form to set up your free Profile, so that you can save searches, and add resources to reading lists.

Creating a Profile

This screenshot shows users how they can create their own personal profile in SAGE Knowledge, and, for future reference, how they can log in once they have created their profile.

Saving searches

When you're logged into your Profile and you are viewing your search results, click the purple Save icon to save your search criteria, so that you can quickly re-run the same search again later.

Once you've clicked the purple Save icon, give your search a title, and then click the purple Save button.

Saving searches

This screenshot shows users how they can save a search to their profile, once they are logged in. Please note: you will need to be logged in to your own profile to demonstrate this functionality in full.

Managing lists

When logged in to your Profile, you can add videos to My Lists in order to save items of interest for later.

On any video page, click the Add to My List icon.

When the pop-up window appears, choose an existing list to add your video to, or create a new list.

Managing lists

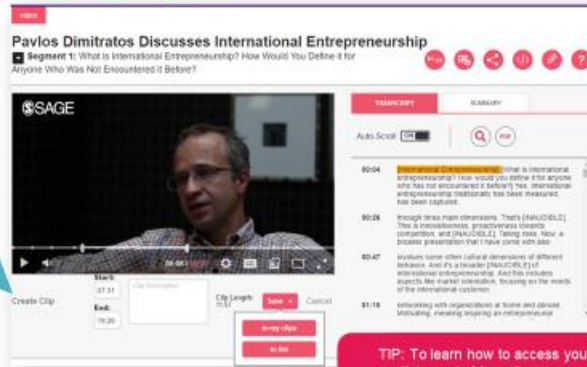
This screenshot shows users how they can add a video to a personal list, once they are logged in. Please note: you will need to be logged in to your own profile to demonstrate this functionality in full.

Create video clips

Create video clips

- Click on **Create Clip**.
- Use the sliders that appear on the video to select the start and end times of your clip.
- Click on **Save** to add the clip to **My Clips** (a list just for clips) or **To List**.
- Choose the list you'd like to add the video clip to, or create a brand-new list.

You will need to be signed in to your Profile to save clips.



Create video clips

This screenshot describes how to create video clips.

Please note: you will need to be logged in to your own profile to demonstrate this functionality in full.

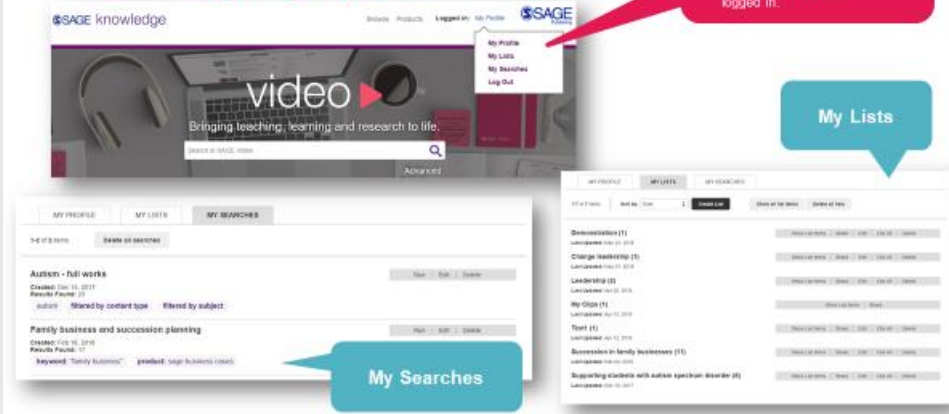
You can find out how to access your lists on the next slide.

Managing your Profile

You can access your lists and saved searches by clicking on **My Profile** from any page when you are logged in.

My Lists

My Searches



Managing your Profile

This screenshot highlights the different things a user can do within their profile once they are logged in, such as editing their profile information, accessing their saved searches, and viewing their lists.

Please note: you will need to be logged in to your own profile to demonstrate this functionality in full.